



Date: 2025/2/4

Via Email: dbeeston@stitchit.com

**Stitch It Canada’s Tailor Inc.**  
**3221 North Service Road, Suite 101**  
**Burlington, Ontario, Canada,**  
**L7N 3G2**

Attention: Dale Beeston - Director of Business Development

**RE: Contract Renewal Letter – File 21-1517 Alterations and Tailoring for The City of Calgary (the “Contract”)**

Dear Mr. Beeston,

This letter shall serve as Notice of Renewal for the above noted contract.

This contract was awarded for an initial **one (1)** year term commencing 2022 February 01, with the option to extend for four (4) additional two (2) year terms if mutually agreeable, not to exceed a maximum of nine (9) years. This contract will now be in its’ second (2) renewal term effective **2025 February 01 to 2027 January 31**.

The mutually agreed pricing shall remain firm throughout the renewal term as follows:

Garment Type	Current Pricing 2024/2/1 to 2025/1/31	2025 Pricing 2025/2/1 to 2026/1/31	Price Change % [(New Rate- Previous Rate) / Previous Rate]	2026 Pricing 2026/2/1 to 2027/1/31	Price Change % [(New Rate- Previous Rate) / Previous Rate]	Lead time (Calendar days, from pick-up to delivery (IN STORE)	Lead time (Calendar days, from pick- up to delivery (PICK-UP AND DELIVERY SERVICE)
Hem	\$7.48	\$7.85	5%	\$8.17	4%	7 days	5 days
Alter Seat	\$14.95	\$15.70	5%	\$16.33	4%	7 days	5 days
Take in crotch	\$14.95	\$15.70	5%	\$16.33	4%	7 days	5 days
Lower Crotch	\$14.95	\$15.70	5%	\$16.33	4%	7 days	5 days
Lower Waistband	\$46.58	\$48.91	5%	\$50.87	4%	7 days	5 days
Take Waist In/Out	\$17.83	\$18.72	5%	\$19.47	4%	7 days	5 days
Replace Zipper	\$17.83	\$18.72	5%	\$19.47	4%	7 days	5 days
Sew on Chevron	\$4.31	\$4.53	5%	\$4.71	4%	7 days	5 days
Hem Shirt Length	\$17.25	\$18.11	5%	\$18.84	4%	7 days	5 days
Shorten cuff Sleeve	\$17.25	\$18.11	5%	\$18.84	4%	7 days	5 days
Shorten Plain Sleeve	\$12.65	\$13.28	5%	\$13.81	4%	7 days	5 days
Add darts	\$16.10	\$16.91	5%	\$17.58	4%	7 days	5 days
Repair Seams	\$11.50	\$12.08	5%	\$12.56	4%	7 days	5 days
Tapering Shirt Body	\$18.40	\$19.32	5%	\$20.09	4%	7 days	5 days

Replace Zipper	\$18.40	\$19.32	5%	\$20.09	4%	7 days	5 days
Sew on Badges	\$4.31	\$4.53	5%	\$4.71	4%	7 days	5 days
Outwear Sew on Chevrons	\$4.31	\$4.53	5%	\$4.71	4%	7 days	5 days
Add Calgary Transit Back Flash	\$11.50	\$12.08	5%	\$12.56	4%	7 days	5 days
Sew on badges with fire retard	\$4.31	\$4.53	5%	\$4.71	4%	7 days	5 days
Replace Zipper	\$39.10	\$41.06	5%	\$42.70	4%	7 days	5 days
Average price increase			5%		4%		

Unless indicated otherwise in this contract renewal letter, all terms and conditions of the Contract remain in force and unchanged.

All invoices must continue to clearly display the purchase order number, and list City item ID's where applicable. Any changes, such as item substitution or personnel changes, must be approved in writing by The City.

This Contract Renewal Letter is conditional upon the Supplier returning this letter signed by its authorized representative, and providing the following document(s) with the signed letter:

- (a) a current CORES search confirming that the Supplier/Contractor/Consultant remains Active and registered to carry on business in Alberta; (not applicable)
- (b) a Current Certificate of Insurance, naming The City as an additional insured (received);
- (c) an updated Worker's Compensation Board (WCB-Alberta) letter of approval in good standing (received); and
- (d) a valid COR/SECOR certificate (Not applicable).

Please have this letter signed by the individual(s) authorized to bind your organization and return it along with the requested documents to the Buyer name at [cathy.yang@calgary.ca](mailto:cathy.yang@calgary.ca) no later than 2025/2/14.

If you have any questions, contact Buyer directly or call 403-268-5769.  
Regards,

Agreed to this \_\_\_\_ day of \_\_\_\_\_, 20\_\_

**The City of Calgary**

Per: \_\_\_\_\_  
Authorized Signatory

Ayaz Raja  
Print Name

Leader, Procurement  
Title

2/17/2025

Agreed to this \_\_\_\_ day of \_\_\_\_\_, 20\_\_

**Stitch IT Canada's Tailor Inc.**

DocuSigned by:  
Per: Dale Beeston  
Authorized Signatory

Dale Beeston  
Print Name

Director  
Title

P.O. BOX 2100, Postal Station M, Calgary AB, CANADA T2P 2M5 - [www.calgary.ca](http://www.calgary.ca) (403) 268-5540 - FAX 268-5523